



## Christian Neilson

Senior Managing Consultant  
PFM Financial Advisors LLC

Christian Neilson joined PFM in 2014. He works in the Charlotte office as part of PFM's Pricing Group, which provides support to PFM's clients nationwide regarding pricing of competitive, negotiated and privately placed deals. Christian has assisted in pricing hundreds of transactions for PFM issuer clients. In addition to pricing support, PFM's Pricing Group continually monitors and analyzes the municipal market to offer PFM's clients reliable and accurate market information.

Prior to PFM, Christian served as vice president of Fixed Income Sales Trading at Advisors Asset Management. He managed the Fixed Income Service department, which was responsible for servicing AAM's internal sales force with all sell side executions and educating the sales team across all fixed income specialties with a heavy emphasis in municipals. During his seven-year tenure at AAM, Christian also served as a taxable fixed income trader who was responsible for a multi-million dollar Secondary Certificate of Deposit trading book and as a trading assistant working with both Trading and Operations.



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### Contact

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### Specialties

Financial Advisory

### Education

B.A. in Economics  
University of Kansas

### Professional Designations or Licenses

Municipal Advisor  
Representative (Series 50)

**Started with PFM:** 2014

**Started in the Field:** 2008