



## Jaime B. Trejo

Senior Managing Consultant  
PFM Financial Advisors LLC

Jaime Trejo is a senior managing consultant in PFM's San Francisco office. Jaime specializes in transaction management, including debt structuring, credit rating strategy and pricing. He works with cities, special districts, and school and community college districts across California and Arizona. Jaime has worked with both large and small issuers on various forms of financings, including wastewater revenue bonds, CFD bonds, certificates of participation, general obligation bonds, pension obligation bonds, bond anticipation notes and other short-term cash flow borrowings.

Prior to joining PFM, Jaime was an associate director at Standard & Poor's Global Ratings, where he served as the primary analyst on general obligation, appropriation, special tax, and special assessment debt credit ratings. While at S&P, he was the portfolios lead for the State of New Mexico and covered cities, counties, and school districts in Arizona, California, and Nevada.



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### Contact

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### Specialties

Financial Advisory

K-12 Schools

### Education

B.A. in History  
University of California,  
Berkeley

M.P.P.  
Harvard University

### Professional Designations or Licenses

Municipal Advisor  
Representative (Series 50)