



## Laura Howe

Director

PFM Financial Advisors LLC

Laura joined PFM in 2010 and currently serves as a director in the firm's Orlando office. She is a project manager for the majority of PFM's Southeast school district clients, providing client support on more than \$11 billion in debt financings and specializing in unique financings. She is responsible for serving as project manager on financial advisory engagements, performing credit analysis, structuring and sizing municipal bond issues, performing analysis of refunding opportunities and providing debt/strategic plans clients. She has experience with competitive bond sales and negotiating pricings for both tax-exempt and taxable new money and refunding bond issues, as well as interest rate swaps.

Before joining PFM, Laura was a project manager for General Dynamics, a government contractor supporting the United States military. During her tenure, she managed in excess of \$8 million of projects annually and supervised a team of more than 90 employees. Prior to her time with General Dynamics, Laura served as a session legislative analyst for the Florida Senate Majority Office.

Laura graduated from Florida State University with a Bachelor of Science degree in Multinational Business, and later received her MBA from Florida State University. She is a registered Municipal Advisor Representative (Series 50) and serves on the Board of the Florida Chapter of Women in Public Finance. She is an active sponsor and past speaker for FSFOA.



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### Contact

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### Specialties

Financial Advisory

State & Local Governments, K-12 Schools

### Education

B.S. in Multinational Business  
Florida State University

MBA  
Florida State University

### Professional Designations or Licenses

Municipal Advisor  
Representative (Series 50)

**Started with PFM:** 2010

**Started in the Field:** 2003