Nathaniel Watson

Managing Director
PFM Financial Advisors LLC

Nate joined PFM's Michigan practice in 2007 based out of the firm's Ann Arbor office. He provides transaction management and oversight support for PFM's Michigan clients and also provides financial advisory support to a broad range of public entities in Ohio. He assists clients through all stages of the capital planning process from initial analysis for capital projects to the execution of a competitive, negotiated or privately placed bond issue. Nate's experience includes general obligation bonds, revenue bonds, special assessment and tax increment financing, refunding bonds, cash flow borrowing and installment purchase financing. He has successfully completed municipal bond and note transactions using both taxable and tax-exempt structures for many types of municipalities.

Nate's client base represents a broad range of public entities in Michigan including Kalamazoo Public Schools, County of Jackson, Kent County Treasurer, Mt. Clemens Library, Jackson ISD, Charter Township of Lansing, and the City of Inkster. Some of the clients he serves in Ohio include the Ohio Turnpike and Infrastructure Commission, Hamilton County, City of Toledo, and Toledo Public Schools.

Nate currently serves on the Board of the Michigan Government Finance Officers Associations and is a member of the organization's Professional Development and Legislative Committees. Nate also currently serves as the President of the Bond Club of Detroit Board.

Nate holds a Bachelor of Business Administration degree in Finance and Accounting from Grand Valley State University and is a licensed Municipal Advisor Representative (Series 50).

Contact

555 Briarwood Circle
Suite 333
Ann Arbor, MI 48108

watsonn@pfm.com
734.794.2522 office

Specialties
K-12 Schools

Education
B.B.A. in Finance and Accounting
Grand Valley State University

Professional Designations or Licenses
Municipal Advisor Representative (Series 50)

Started with PFM: 2007

Started in the Field: 2007

pfm