



Scott Shearer

Managing Director

PFM Financial Advisors LLC

Scott joined PFM in 1998. In his tenure at PFM, he has worked on more than 1,600 transactions for local governments and other issuers primarily in Pennsylvania. He oversees approximately 250 clients comprised of municipal authorities, industrial development authorities, school districts, cities, counties, townships, and the Commonwealth. He is a member of the firm's national utility and Public-Private Partnership (P3) clusters. His expertise includes the structuring of both tax-exempt and taxable fixed-rate bond issues, variable-rate bond pool financings, bank loans, and interest rate swap derivatives. In this capacity, he assists local governments in the areas of capital planning, financial analysis, refinancing opportunities, debt structuring analysis, budget forecasting, credit rating agency relations, investor relations, and identifying and executing monetization opportunities.

Scott has led project teams for very significant economic development financings including the Allentown Neighborhood Improvement Zone Development Authority in Pennsylvania and many other Tax Increment Financings that have generated over \$1 billion of economic development projects. With a focus on monetization and regionalization of utilities, Scott led the first of its kind procurement process for the concession lease successfully completed in Allentown in August 2013 for its water and wastewater systems. Since then, Scott is active in many other engagements that involve exploring or implementing asset monetization and regionalization efforts for various asset classes.



Contact

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Specialties

K-12 Schools, State & Local Governments, Environmental Utilities

Financial Advisory

Education

B.S. in Actuarial Science
Pennsylvania State University

Professional Designations or Licenses

Municipal Advisor
Representative (Series 50)

Started with PFM: 1998

Started in the Field: 1999