



## Nathan Smith

Senior Managing Consultant  
PFM Asset Management LLC

Nathan Smith joined PFM in 2019 as a senior managing consultant and is based in Austin, TX. Nathan has 15-years of experience in the public sector, providing investment advisory services to school districts, cities, counties, and many other municipal clients in Texas.

Before joining PFM, Nathan worked for a registered broker-dealer, providing sales and advisory services to Texas local government investors. Prior to that, Nathan worked for a Texas based investment advisory firm as a portfolio/relationship manager to local Texas governments, and began his public investment career as a financial analyst at the Lower Colorado River Authority (LCRA). He is a member of the Government Finance Officers Association of Texas (GFOAT), the Texas Association of School Business Officials (TASBO), and the Government Treasurers' Organization of Texas (GTOT).

After serving in the U.S. Marine Corps, Nathan earned his Bachelor of Business Administration from LeTourneau University and Master of Industrial Distribution from Texas A&M University.



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### Contact

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### Specialties

Asset Management

K-12 Schools, State & Local  
Governments

### Education

BBA  
LeTourneau University

MID  
Texas A&M University

### Professional Designations or Licenses

FINRA Series 7 and 63  
Licenses

**Started with PFM:** 2019

**Started in the Field:** 2006